

## HEAD OF EU PARTNERSHIPS

Are you interested in the world of social impact and believe that you too can make a difference? Can you make opportunities come to life, and do you have a passion for social enterprise? Then this role as Head of EU Partnerships for EN - the European Social Enterprise Network, is for you!

### About EN - The European Social Enterprise Network

We are a network of diverse organisations and changemakers that promote opportunities and remove barriers for social enterprise and social innovation. Our network consists of members that are national networks, social funds, research centres and incubators. Collectively we are the frontrunners that help social entrepreneurs with capacity building, networking, research, and developing their businesses. Since 2007, we have worked with over 100 partners from over 35 European countries, the Middle East and Russia. You can read more about our current projects and campaigns [here](#). Our events create a platform for international impact-driven organisations to present themselves and connect with investors and public officials whilst exchanging experiences to be able to scale together.

### Our Mission

We believe that social entrepreneurs and impact-driven leaders are the world's frontrunners who are dedicated to solving global challenges. We empower them to scale their positive impact and play a key role in paving the way for a new, just, and green economy.

### Job Description

In this role, you will work closely with the CEO and team to develop and implement EU projects and foster relationships with the European Commission. You will be responsible for the enhancement of the organisation's visibility, reputation and image as a strong and respected voice of the social enterprise sector. Moreover, you will be ensuring that our community is well informed about European and national projects regarding social enterprise and facilitating connections between EN members and policymakers.

This position is made for someone with great people skills and a wide network, as you will be actively engaging our members, organising and networking at high-level events with the global leaders. You will also be required to collaborate with colleagues from other international organisations such as the World Economic Forum as well as international institutions, most notably the European Commission. Ultimately you will provide leadership and guidance for EU projects that are advancing social enterprise on a global level together with overseeing EN's strategic partnership with the European Commission.

### Key Responsibilities

- Build and maintain an extensive and active network with the European Commission and work with members, industry partners, non-profit groups, and others to design and coordinate projects to enhance social enterprise
- As a Project manager oversee EN's main program, a strategic partnership with the European Commission and other key projects.
- Coordinate activities between multiple projects, manage the main program, giving detailed attention to program strategy, project delegation, and program implementation.
- Manage a dedicated Policy and Funding team (3 FTE) on relevant topics within and outside of the main program.
- Actively monitor relevant EU proposals and initiate partnerships with peer organisations and members
- Identify relevant funding opportunities for EN and members, support in EN's final proposal stages to ensure alignment with EC priorities
- Engage proactively with EU representatives and influencers to highlight Euclid Network members' impact on the European economy
- Represent Euclid Network externally to EU policymakers and other key external stakeholders and build positive relationships with key influencers, together with the Policy team

## Qualifications

- At least 7-10 years of professional experience in project management and having strong knowledge of the EU institutions and legislative process
- Experienced in proposal writing, project implementation and evaluation
- Excellent communication and project management skills, independent and accountable
- Result-oriented, proactive team-player with strong diplomatic and social skills
- Self-driven with a positive outlook, a clear focus on high quality, creativity and flexibility
- Ability to juggle different tasks at the same time and to respect deadlines, able to respond to urgent issues
- Ability to work in a fast-paced international environment, be a self-starter and take initiative with a proactive hands-on mentality.
- Excellent written and verbal communications skills in English
- Passionate about social entrepreneurship, experience in the sector desired.
- Bachelors or Master degree in a relevant subject (Master preferred).
- We are looking for (inter)national talent located in the Netherlands (working visa required)

## Benefits

- Be part of an expanding scale-up with a recognized track record since 2007.
- Amazing offices at Apollo 14, The Hague, hosting changemakers who contribute to a better world.
- Enjoy space for own initiative and be part of an open and committed team of 15 professionals
- Work in an international environment in every sense: international colleagues, projects & events.
- Work for a buzzing sector; social enterprises are the future.

Remuneration will be approx. 50.000 EUR full-time equivalent per annum depending on experience. EN offers 30 days annual leave, regular working from home, provides hardware (MacbookPro and iPhone), and a pension scheme. EN is open to discussing a 0.8 FTE role (32 hours). Initial 1 year contract, to be adjusted to a permanent contract after year one.

## How to apply

Please apply with a single PDF document **by 2 September 2022** containing:

1. A letter of motivation (1 page) setting out how you meet the requirements above
2. A CV (2 pages)
3. Two references

Email to [Suzanne@euclidnetwork.eu](mailto:Suzanne@euclidnetwork.eu). We are interviewing candidates on a rolling basis. Interviews are to take place September 2022. The appointed candidate would be expected to start as soon as possible. Timings can be discussed.